**Your 1 Min Elevator Pitch**

Start with your Opener **(What do you do?)**

Ask them if that’s the only thing they do or if they do other things to contribute to their retirement.

When they ask you back…. **(What is it that you do?)**

“I’m in Real Estate. I buy properties for long term wealth, and I also buy properties with lots of equity in them with my investor partners and I fix them up to sell quickly!!”

**But what I love doing it helping others…..**

I help people just like yourself get a higher rate of return on their capital so they can retire sooner. Would you know anyone that is looking to start making 6-10% return on their money right now, and it would be secured with real estate. These investments could be short term or long-term investments. This is a great opportunity for someone looking to increase their retirement account quickly.

Let me ask you, do you have an IRA or Investment Capitol that is not currently earning a secured high rate of return?

**What are you making on your retirement money right now?**

*(Let them answer most answers are around 3-6%)*

**WOW!!!** If I can show you how to double that return would you like to talk more about this?

***(Then set the appointment to have a meeting, send them your credibility kit)***

***(We Call This Our Company Overview Package)***